



TATAPOWER-DDL

TATA POWER DELHI DISTRIBUTION LIMITED

A Tata Power and Delhi Government Joint Venture



Solar Project Initiative
Tata Power Delhi Distribution Ltd

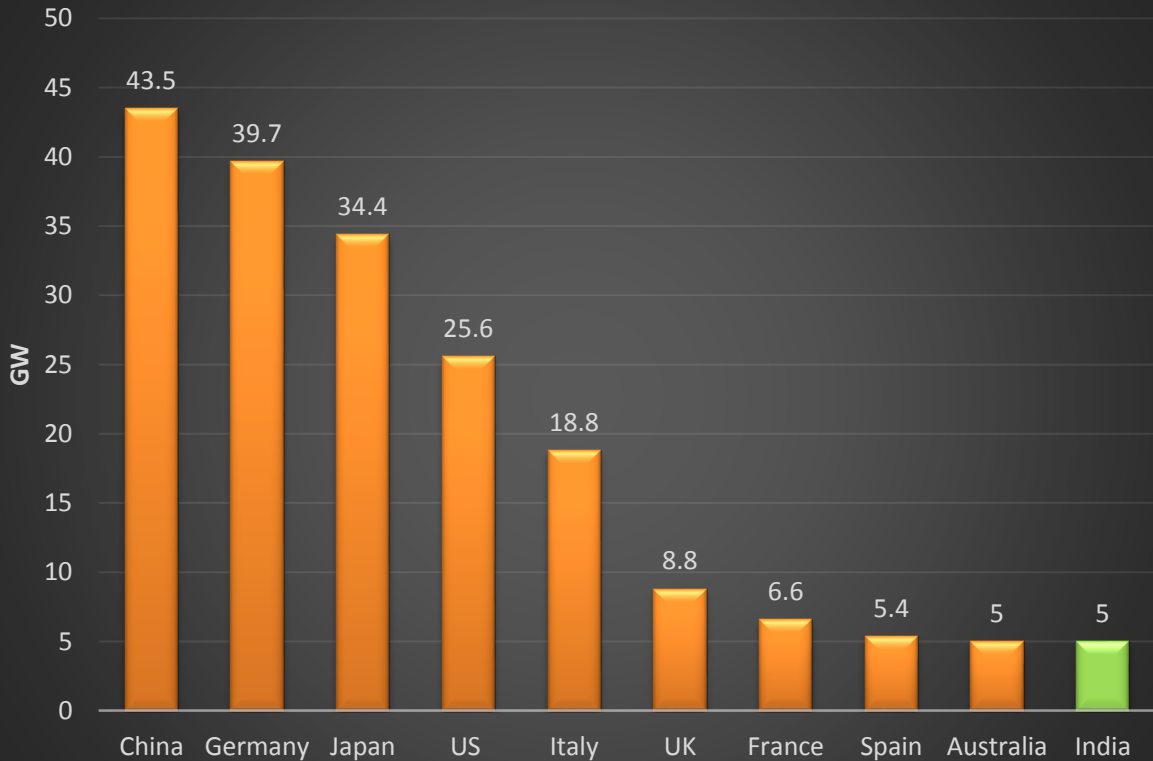
with you *Non-Stop*

Setting the Context - Policies to Support Solar

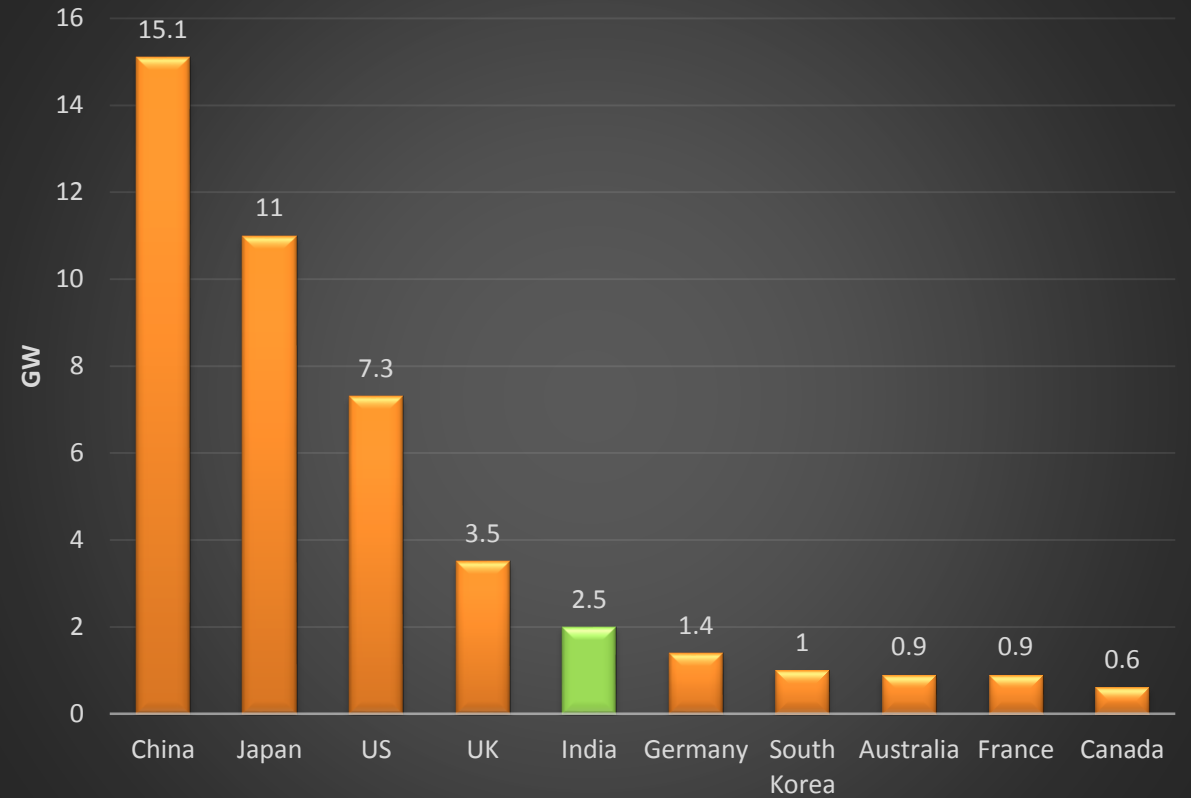
- Solar is receiving high visibility and support at all levels
- India has momentum with National Solar Mission (NSM)
 - National level goal is set at 40 GW in 2022 for rooftop
 - Recent announcement to increase goal for Solar to 100 GW in 2022
- India and France have launched an International Solar Alliance to boost solar energy in 121 developing countries.
- “Green Energy Corridor” being set up to strengthen Transmission of Renewable Energy



Solar Capacity : International Scenario



Top 10 countries in 2015 based on total PV installed capacity (GW)



Country Wise Solar Capacity Addition in 2015 (GW)

International Experience – Facilitating Measures for Rooftop Solar PV

Key Aspects	Germany	California
Regulation of Grid Interconnection	<ul style="list-style-type: none"> -The Renewable Resources Act mandates the connection of renewable systems on priority basis. -VDE 4105 Code of Practice mandatory from January 2012 for interconnection with the low-voltage grid 	<ul style="list-style-type: none"> -Interconnection, operating and metering guidelines were framed
Financial Incentives structures	<ul style="list-style-type: none"> - Attractive Feed in Tariff (FIT) - FIT updated on periodic basis wrt prevailing market scenario 	<ul style="list-style-type: none"> -Tax credits -Solar incentives - Two options available for disbursement :- <ol style="list-style-type: none"> Expected Performance based buy down (EPBB)-One time entire incentive payment at the time of system installation Payment based on expected energy generation Performance Based Incentive (PBI) – Monthly payment of incentive over the period of 5 years based on actual metered generation
Sustainable Business Models	<ul style="list-style-type: none"> - Long Term FIT Guarantee - Soft Financing - Streamlined interconnection and administrative approval processes 	<ul style="list-style-type: none"> -Emergency of third party service providers (to cover risks associated with development and performance of system) -Savings in Electricity bills -Lease payments and tax benefits to owners/project developers
Metering Arrangements	<ul style="list-style-type: none"> - Gross metering 	<ul style="list-style-type: none"> - Net metering to facilitate the development of decentralized solar systems

PV-Market Segments in Germany – Dominant Rooftop Sector

Building integrated



Source:
Bundesnetzagentur,
BSW-Solar

Private buildings: 1-10 kWp



Social, commercial, agricultural buildings: 10-100 kWp

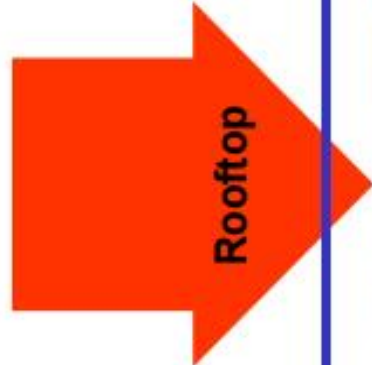


Large commercial buildings: > 100 kWp



Ground-mounted

Market share in % of Capacity installed



Rooftop

International Scenario – Metro Cities



New York

14 MW

Installed capacity (2013)

Initiatives

- Renewable Portfolio Standard
- New York PV incentive program
- New York solar map



© BRIDGE TO INDIA, 2011 | 12



San Francisco

23 MW

- Renewable Portfolio Standard
- California Solar Initiative (CSI) incentive program
- California solar map
- Mayor's solar Founder circle
- GoSolar SF subsidy program



Berlin

98 MW

- Nationwide feed-in tariff
- Solar Atlas Berlin



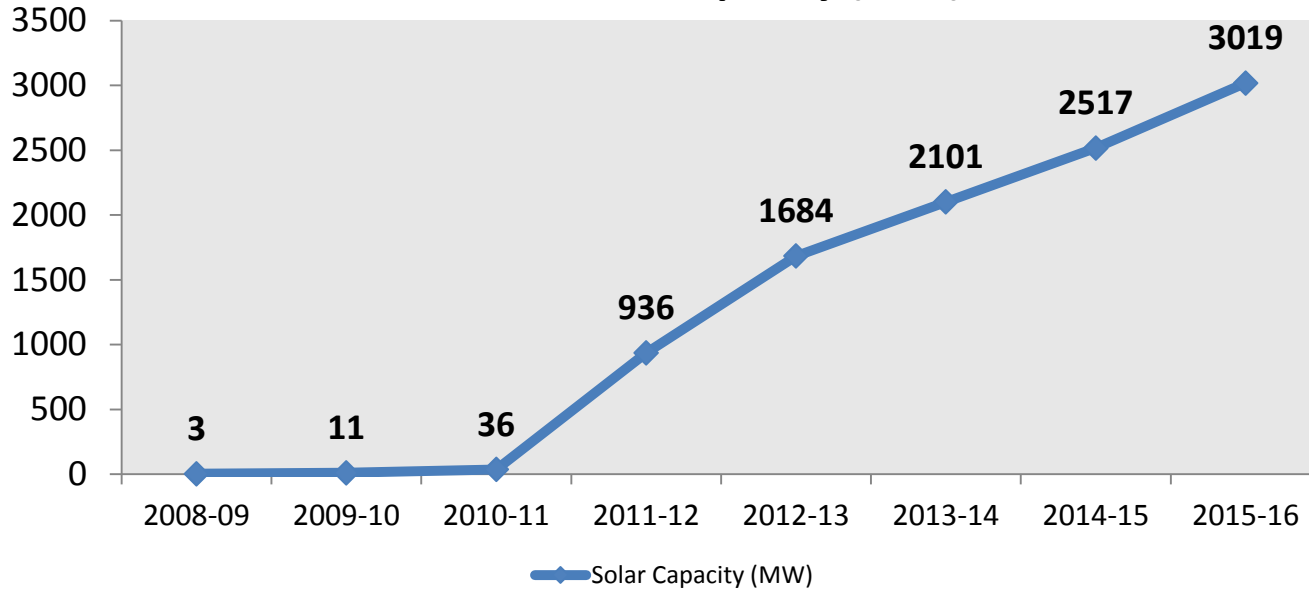
Beijing

15 MW

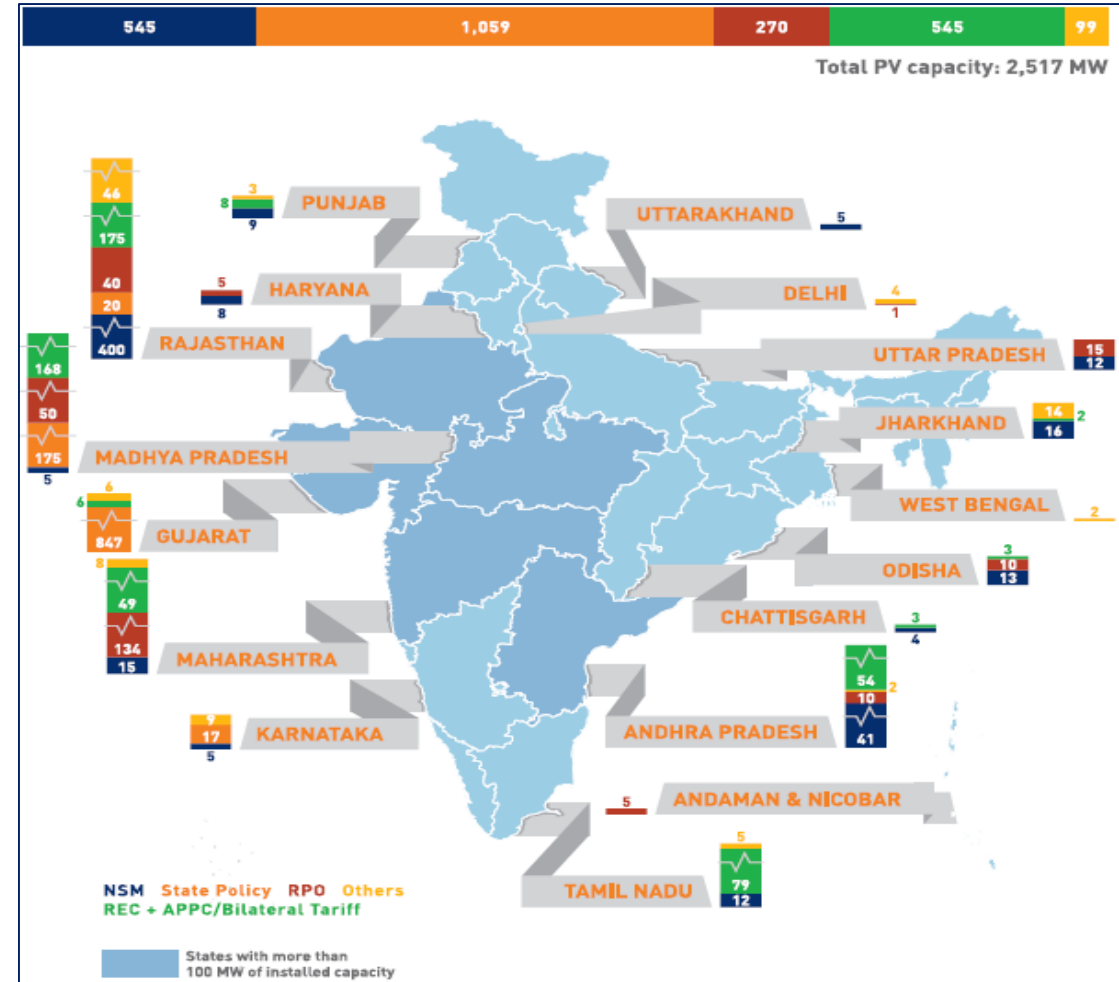
- Beijing sunshine schools program supported by the World bank
- Golden sunlight demonstration projects

Setting the Context – Growth in India

Solar Installed Capacity (MW)



Source : SECI and MNRE website and Bridge to India Report



Why Grid Connected Roof Top



Nation &
State

Reduces requirement of land for addition of capacities
Tap Solar Potential ; cleaner source

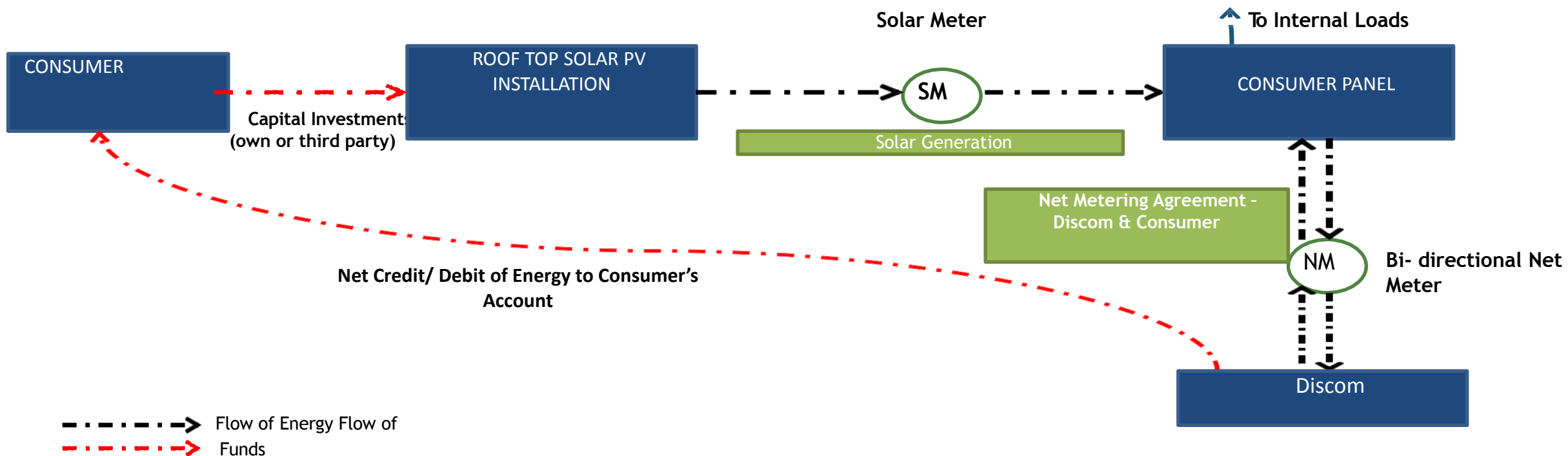
Consumer

Reduces the dependency on grid power, Long term reliable power source
The ease of connectivity with the consumer premises particularly in net-metered arrangement
Financial benefit as one time investment provides 25 years' solar generation
Income Tax benefit on Accelerated Depreciation (80% of Project Cost)
Levelized cost of generation vis-à-vis increasing fossil fuel cost makes economically viable project

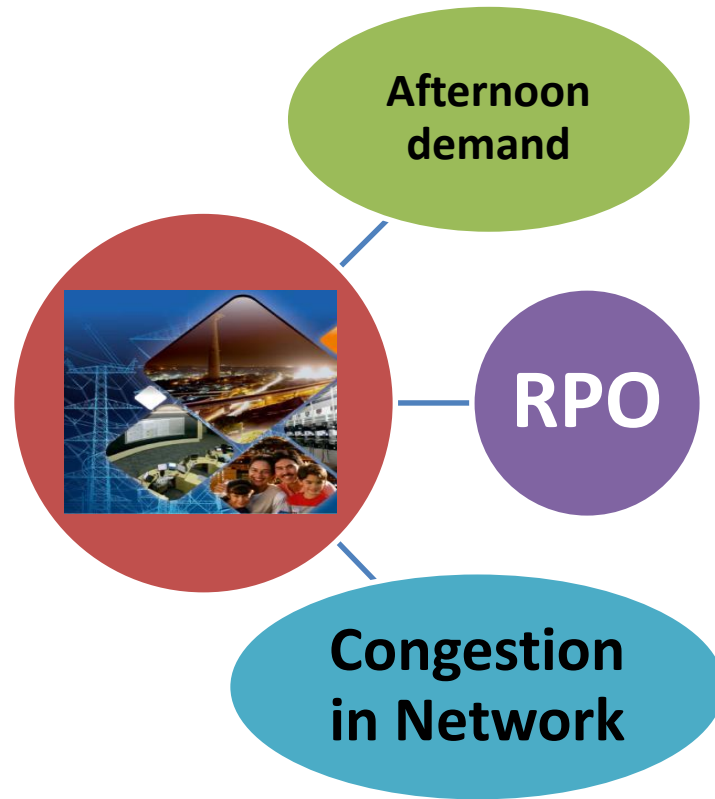
Discom

Manage Demand
Reduces T&D Losses:
RPO obligation

Net Metering based Solar System



Why Discoms need Solar



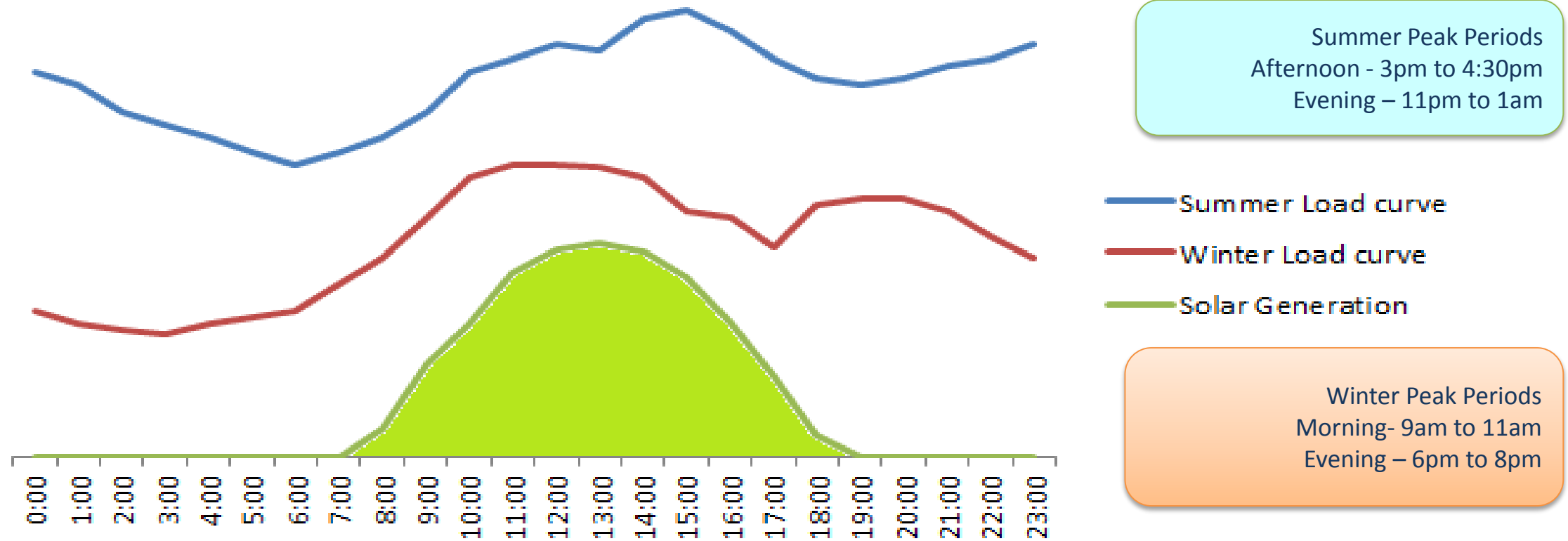
Demand increase
Transmission constraint
Space for transformers and pole in many area

Option of sourcing solar power locally.

Need Govt Support

Impact on System Peak Load

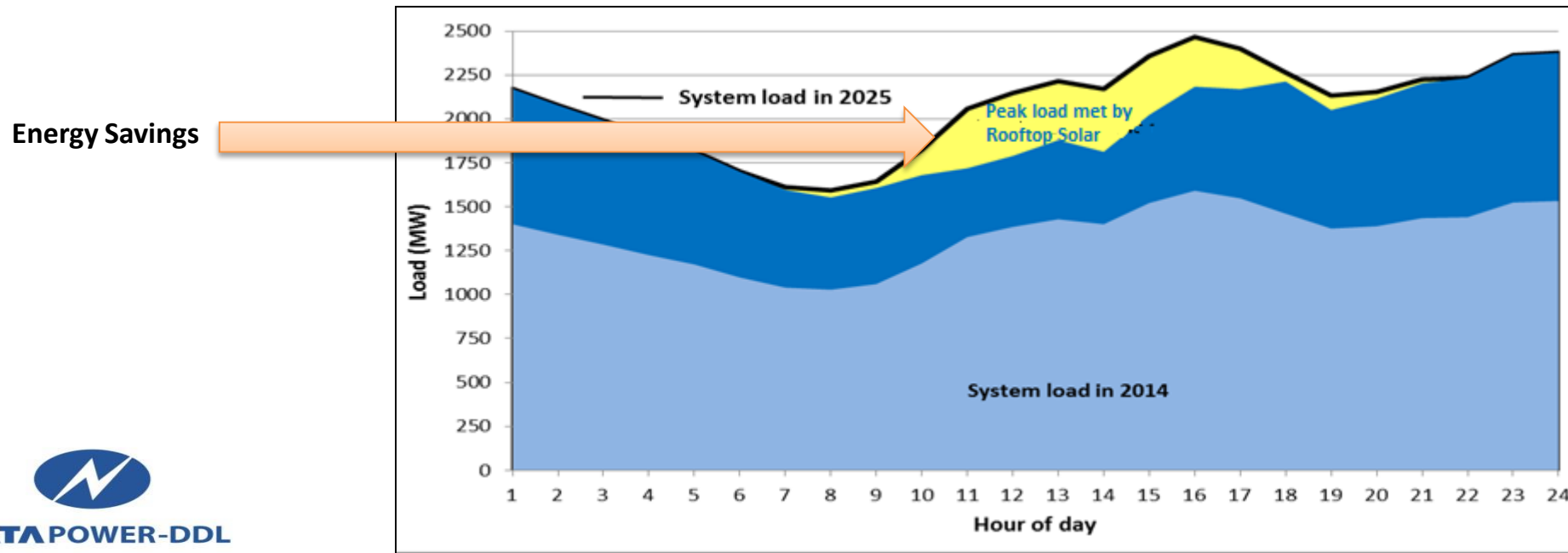
80% Solar Generation Off-sets Normal Hours & 20% Off-sets Peak Hour Load for ToD Consumers



Peaking of Rooftop Solar Generation is partly co-existent with Peak Demand of Discom

Utility Energy Savings by Rooftop Solar

- There are two main classifications of benefits that distributed solar may generate:
 - Avoided energy or variable costs: fuel, losses
 - Avoided capacity or fixed costs: power plant fixed charges, new transmission and distribution capacity costs
- **Example day (Summer)** Energy savings during the day
- Capacity savings in early evening



Leveraging other Distributed Energy Resources with Solar

Other DER provide greater capacity value and should be incorporated into Utility programs to lower overall costs and integrate solar resources

- Due to high nighttime peak loads, energy efficiency is very valuable and helps reduce the need for both energy and capacity resources.
- Customers can be targeted simultaneously **for solar, demand response, energy efficiency, energy storage and peaking power.**
- Commercial & Industrial customer types are the types of customers that are more likely to be able to adopt these and reap benefits.

13

TPDDL Solar Journey

- TPDDL till date has set up 15 Grid Connected Solar Plants, with a cumulative capacity of **1.78 MW**, in its own premises.
- Spearheading the Solar Initiatives, TPDDL pioneered in the 'Demonstration Programme on Tail End Grid Connected Solar Power Plants', an initiative of Ministry of New and Renewable Energy (MNRE), Govt. of India. TPDDL has commissioned eight (8) Solar Plants under this prestigious program
- The most significant in TPDDL Solar Projects is the Mega Watt Class of Grid connected Solar Plant at its Central Stores at Keshavpuram, which is a unique project where dual utilization of land has been achieved by creating a roof top solar plant over a fully functioning open material store.
- TPDDL has set up twelve (12) no. of 1 KW capacity standalone Solar lighting system in RWA Porta Cabins in New Delhi Municipal Corporation area under "My Delhi I Care" scheme of Govt. of Delhi.



TPDDL's Solar Journey – Study on potential

- TPDDL obtained a grant of USD 450,000 from USTDA for a study to provide TPDDL with an implementable plan for using Distributed Energy Resource technologies including Solar Technology. Study with E3 is nearly concluded. Key highlights:
 - **Develop the business case for Distributed Energy Resources (DER), with focus on rooftop solar**
 - **Identify the regulatory roadmap and implementation strategies for DER and solar**
 - **Assess the tradeoffs between different solar policies (NEM and alternatives)**
 - **Cost effectiveness of Solar on lifecycle**
 - **TPDDL is in a good position to encourage the rooftop solar market and transition to a solar future**
 - **Packaging EE and DR with Solar**
- TPDDL is exploring possibility of Rooftop Solar Generation in Delhi as per Net Metering policy of Regulatory Commission. As per recent study conducted with “Bridge to India” approximately 1.6% of Delhi’s entire land base has potential to generate approx.. 2.5 GW Solar capacity

Solar Potential in TPDDL

S. No.	Category	Probable Locations (Nos.) (A)	Avg Available Roof Size (in sq ft) (B)	Solar Potential (in MWp) (C) = (A)*(B) / (120*10 ³)
1	School*	350	2000	5.8
2	Hospital*	250	1500	3.1
3	Govt. Offices*	1200	1500	
4	DJB*	200	1000	
5	Delhi University	20	6000	
6	DMRC	20	4000	
7	Industries	30000	1500	375
GRAND TOTAL		32040		402

Potential of 402 MW within Licensed Area

*Installations with Sanctioned Load 5 KW & above. And it includes only Industrial and large commercial establishments

TPDDL's Initiatives

- **Highest Solar Grading** as System Integrator and Project Developer received from ICRA.
- Empanelled as **first Utility Channel Partner** with Ministry of New & Renewable Energy, GoI
- TPDDL Initiative for providing Value Added Services to consumers on Solar Project received **DERC Approval**
- Three Turnkey Solar Project Installation Agencies with **Highest Grading** have been empanelled
- Association for framing BIS Standard for smart meter(whole current) to be used in Solar Projects. Smart Net Meter Specification has been finalized
- TPDDL has won the award “Rooftop Solar Enabler of the Year – Utility” under the aegis of the Indian Rooftop Solar Leadership Awards, 2016



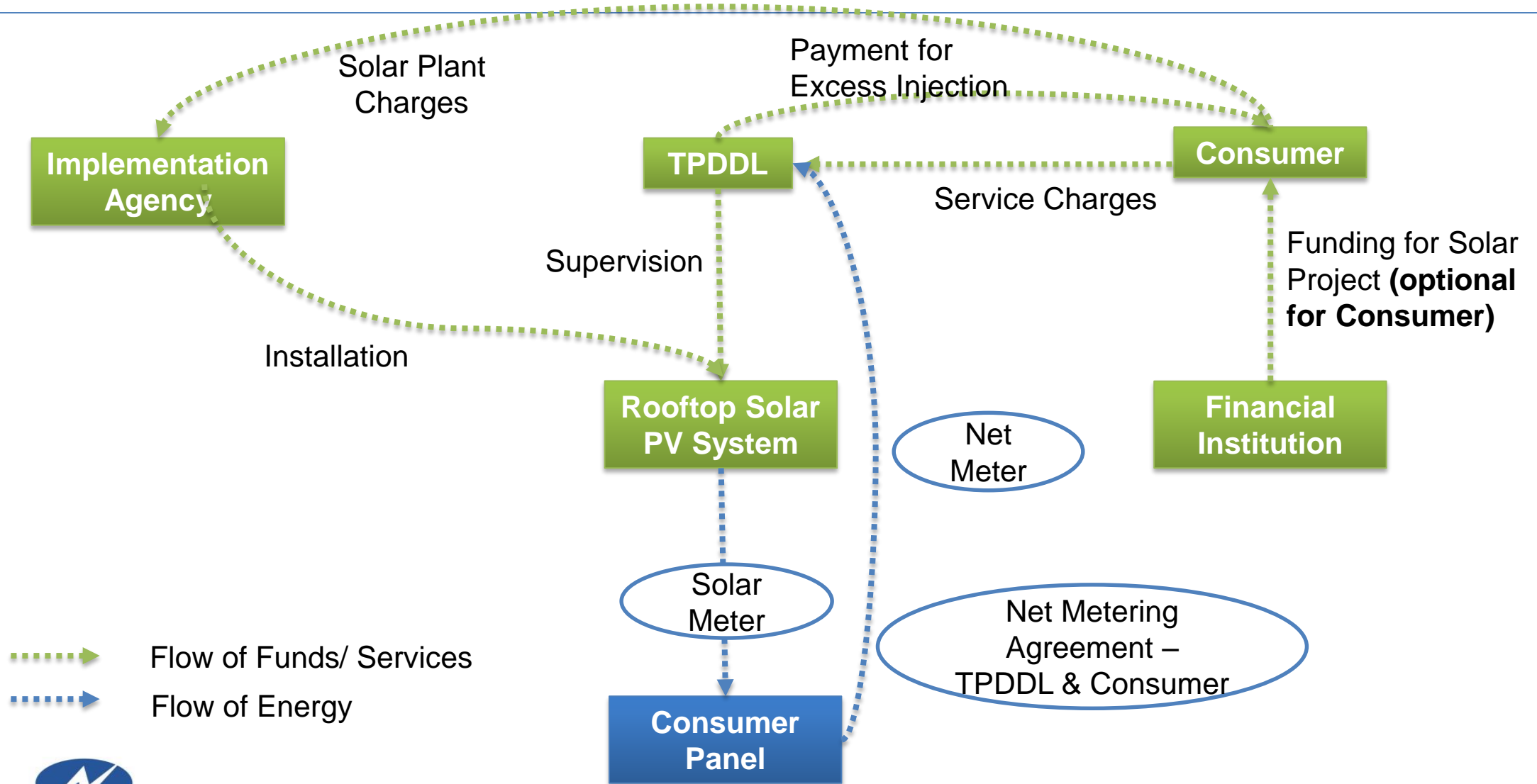
ICRA Limited

Please refer to your mandate letter for assigning System Integrator (SI) grading of your organization (for solar PV technology) under the aegis of The Ministry of New and Renewable Energy (MNRE).

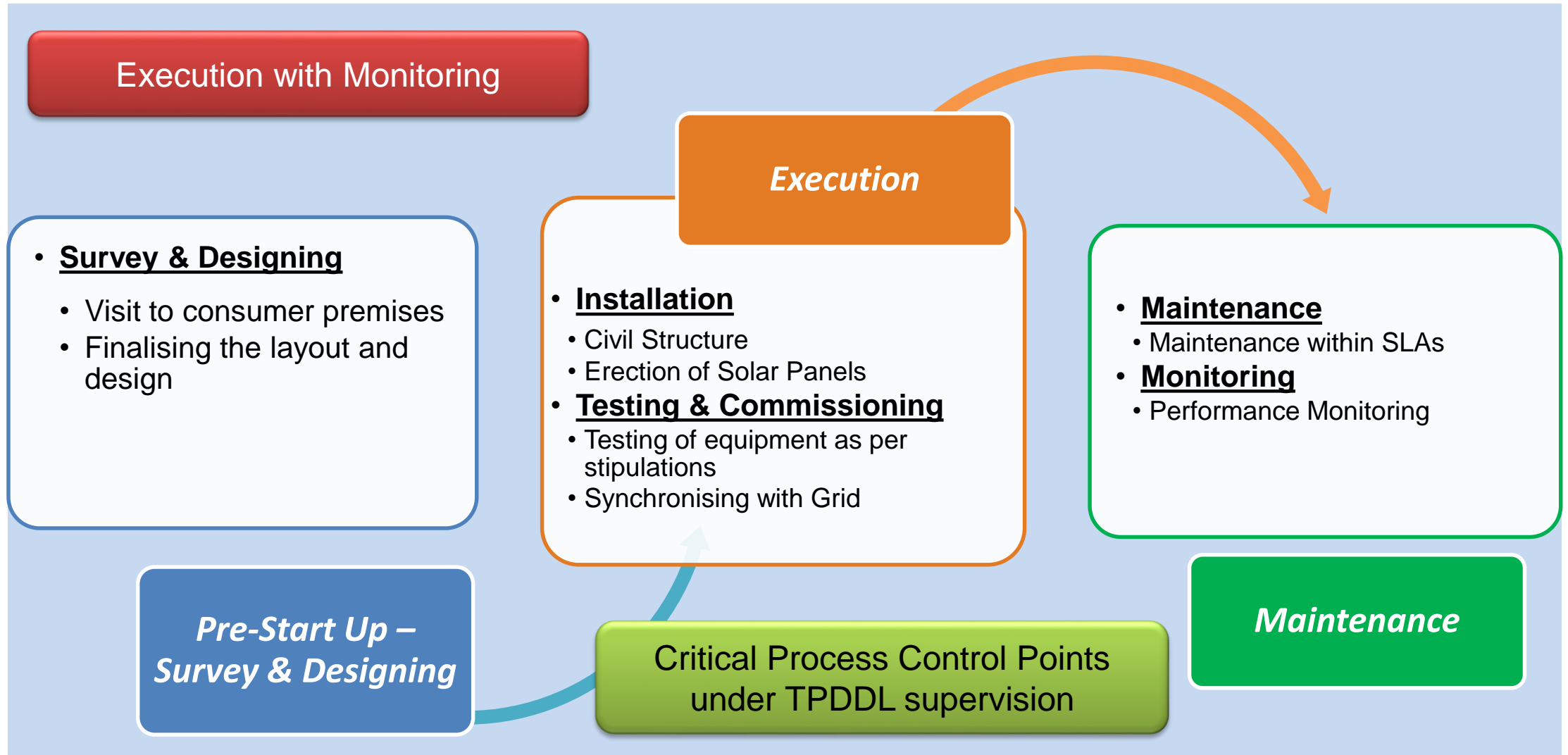
ICRA has, after due consideration, assigned an **SP 1A** (pronounced Solar Power One A) grading to Tata Power Delhi Distribution Limited. The grading indicates the 'Highest Performance Capability' and 'Highest Financial Strength' of the channel partner to undertake solar projects.

17

TPDDL Transaction Model



Project Cycle



Consumer Benefits from TPDDL Solar Projects

Stakeholder	Services	Benefit to Customer
TPDDL	Empanelment of Implementing Agency with open competitive bidding	<ul style="list-style-type: none"> • Optimum price with superior technology • Benefit of Economy of Scale
	Standardization of Equipment Specification & Technology	Ensuring Quality of Solar Plant
	Verification of Engineering Design and Array Layout for each consumer after joint site survey	Customized design of optimum solar capacity for Consumer
	Facilitation to finalize terms & conditions for supply, installation and AMC	Ensuring smooth transaction and proper execution for solar project
	Dedicated technical team to monitor & facilitate installation, testing and commissioning of the Solar Plants	Ensuring Quality and Safety for Solar Plant Execution
Implementing Agency empanelled with TPDDL	Supply of material as per TPDDL Benchmark, modules with 25 years warranty and Solar Plants with 5, 7 or 10 years' warranty	Ensuring Quality of material
	Installation of project within timeline with adherence to TPDDL Safety & Quality Guidelines	Ensuring standard of quality and safety
	Committing Performance Ratio for Solar Plant for 25 years	Ensuring proper generation of Solar Plant
	AMC including cleaning and comprehensive warranty for 5, 7 or 10 years	Ensuring hassle free service and Performance Warranty

SOLAR PROJECT STATUS

- Total **82 cases with cumulative solar capacity of 5.6 MWp** are connected with Tata Power Delhi Distribution Grid/ under progress for connection.
- TPDDL till date has set up 15 Grid Connected Solar Plants, with a cumulative capacity of **1.78 MW**, in its own premises.
- 40 Awareness Campaigns done covering 1200 nos. of Potential consumers.
- Proposals under consideration by Consumers – **59 cases with 3.2 MW**

Quality Check for Solar Projects

Joint Inspection by TPDDL Team & Empanelled Agency for solar projects at three stages –

- 1) During Construction of Foundations
- 2) Module Mounting on structures
- 3) After completion of project and before net metering (for checking of Earthing of solar Plant & wiring)

Solar Plants commissioned and connected with Distribution System for –

- ISBT Kashmiri Gate
- Maharaja Agrasen Institute of Technology
- DTC Bus Depot
- DMRC Depot



Future Power Quality Challenges due to Rooftop Solar

Voltage & Current distortion increases with increase in no. of Solar Power Inverters

Further complication of distribution feeder protection and control mechanism due to heavy inrush current

Inability of the Grid connected PV system inverter to control the reactive current drawn from Non linear loads

Power Conversion losses : From DC to AC supply

Monitoring Solar Projects

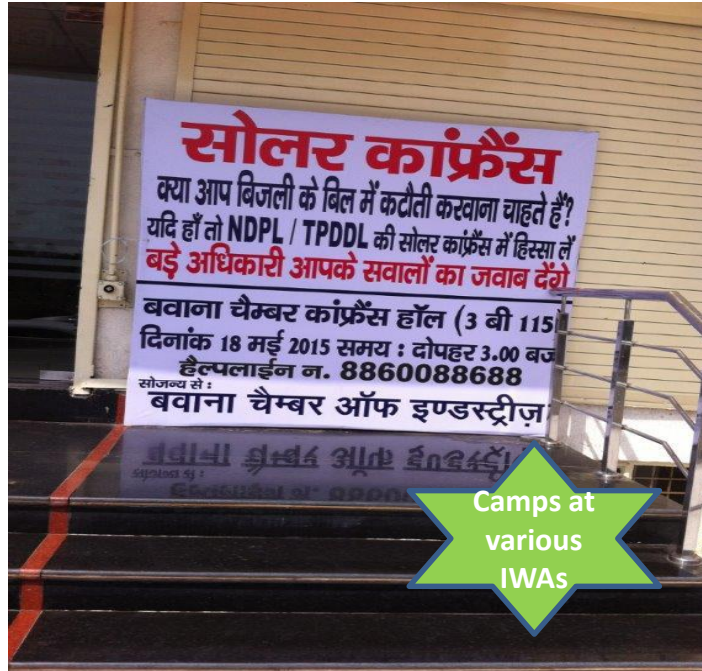
Area	TPDDL initiative
Integration with GIS, OMS & Advanced DMS	Solar consumers are flagged in GIS Upgraded version of GIS and ADMS will cater to online integration of data
Online Monitoring of Generation	As on date AMR has been installed at Solar meter and Net Meter Smart Meter installation at both Net Meter (for system load monitoring) and Solar Meter (for Forecasting) is proposed
System Protection	Periodic inspection by TPDDL Team for Harmonics and VAR injection
Safety	HT System to be isolated for HT consumer at the time of Fault repair LT system – Safety Zone to be created by earthing isolated LT network

Awareness Campaigns



Camps at various RWAs

- More than 1000 Industrialists & Domestic consumers participated
- Presentations have been made to Key Consumers like DJB, DMRC and NDMC.



Camps at various IWAs



Camps at various IWAs

Awareness Campaigns

Unleashing Solar Journey, with TPDDL

Allied Engineering Works (AEW)

The AEW was established in 1985, since then AEW serves the industrial/service sectors like Railways, Military, Electricity boards, telecom, PWD, PSUs and others. Mr. R.P.Goyal pushed rooftop solar project of 40 Kwp capacity at unproductive rooftop from TATA POWER Delhi Distribution (TPDDL). This Solar Plant will generate around 6-7 Lacs Rs annually and recover the installation cost within 4 years. This solar plant life is over 25 years and in 25 years it will generate revenue around 1.5 to 2 crore Rs.

Introduction

TPDDL plays a leadership role in climate change by being knowledgeable, responsive and trustworthy organization. By adopting environment friendly technologies, business practices and innovation, while pursuing new technologies and enhancing the lives of our consumers.

With over 300 clear sunny days available in Delhi and declining cost of solar technology, the generation cost from a rooftop solar PV plant is competitive with conventional power generation technologies.

In keeping with the consumer centricity spirit, TPDDL brings energy solutions that are:

- ✓ Cost effective - Zero cost of fuel for over 25 years
- ✓ Significant savings on your energy bill
- ✓ Highest quality, standards and benchmark services
- ✓ Provides clean and green energy

TPDDL Initiative

To facilitate consumers for installation of rooftop solar projects, TPDDL has undertaken open competitive techno-commercial bidding procedure to empanel implementation agencies which will install solar projects on turnkey basis with optional comprehensive AMC for solar plants for a period of 5, 7 or 10 years.

Delhi Electricity Regulatory Commission has approved TPDDL proposal for facilitation of installation of rooftop solar plant by providing single window service to consumers for supply, installation, testing and commissioning with maintenance agreement as opted by consumers.

Three Agencies, that are empanelled with Ministry of New & Renewable Energy, Govt. of India as channel partner with highest Grading of "SP 1A", have been short listed as empanelled associate for TPDDL Consumers -

M/s Tata Power Solar

M/s Su-Kam Power Systems Limited

M/s Jaskon Engineers Limited

Proposed Business model

Brand Ambassador of Solar



Interaction & Awareness – Other Stakeholders

Stakeholders	Focus Area
Delhi Dialogue Committee	Finalization of Draft Solar Policy
MNRE	Facilitation of Implementation & Empanelment
World Bank	Facilitation for Funding
TERI	Facilitation in Impact Study
MSME	Participation in Exhibition and Awareness Drive to Medium & Small Scale Industries
ASSOCHAM	Awareness Drive to Industries
CII	Awareness Drive to Industries
School Workshop	Solar Energy work shop with Educational Institutes
RE Expo	Awareness Drive to Industry
Urban Thinkers Campus	Solar integration with Smart City

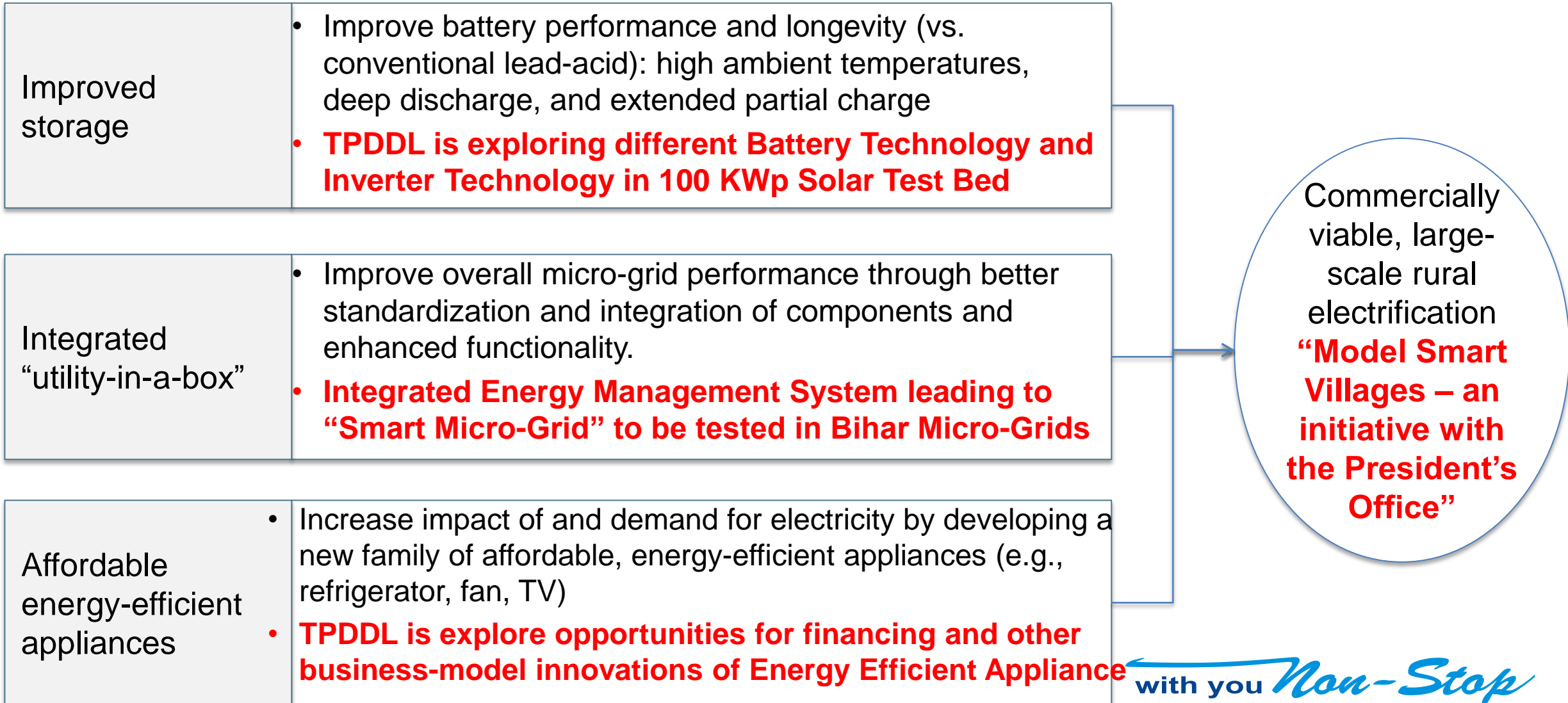


with you *Non-Stop*

Solar Implementation Roadmap for Discoms

- **Identify key markets for solar** Utility can begin offering Commercial & Industrial customers quality and financially attractive rooftop solar systems
- **Standardize and improve quality** Streamline the interconnection process for customer Solar Plant
- **Develop standards to ensure quality of solar installations;** monitor and track system performance and costs
- **Manage Utility Portfolio:** Further develop complementary programs: Demand Side Management /Energy Efficiency, Demand Response to maximize utility value from the solar
- **Manage Supply portfolio:** As the installed solar increases, manage the conventional supply portfolio in a complementary manner

Access to Electricity: Rural Solar Micro-Grid: 3 focus areas



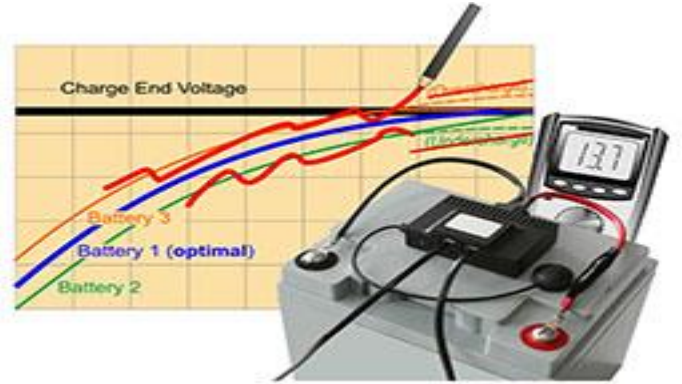
Battery Monitoring System in TPDDL Solar Test Bed



Impedance Tester



Infra red camera



Data Acquisition System



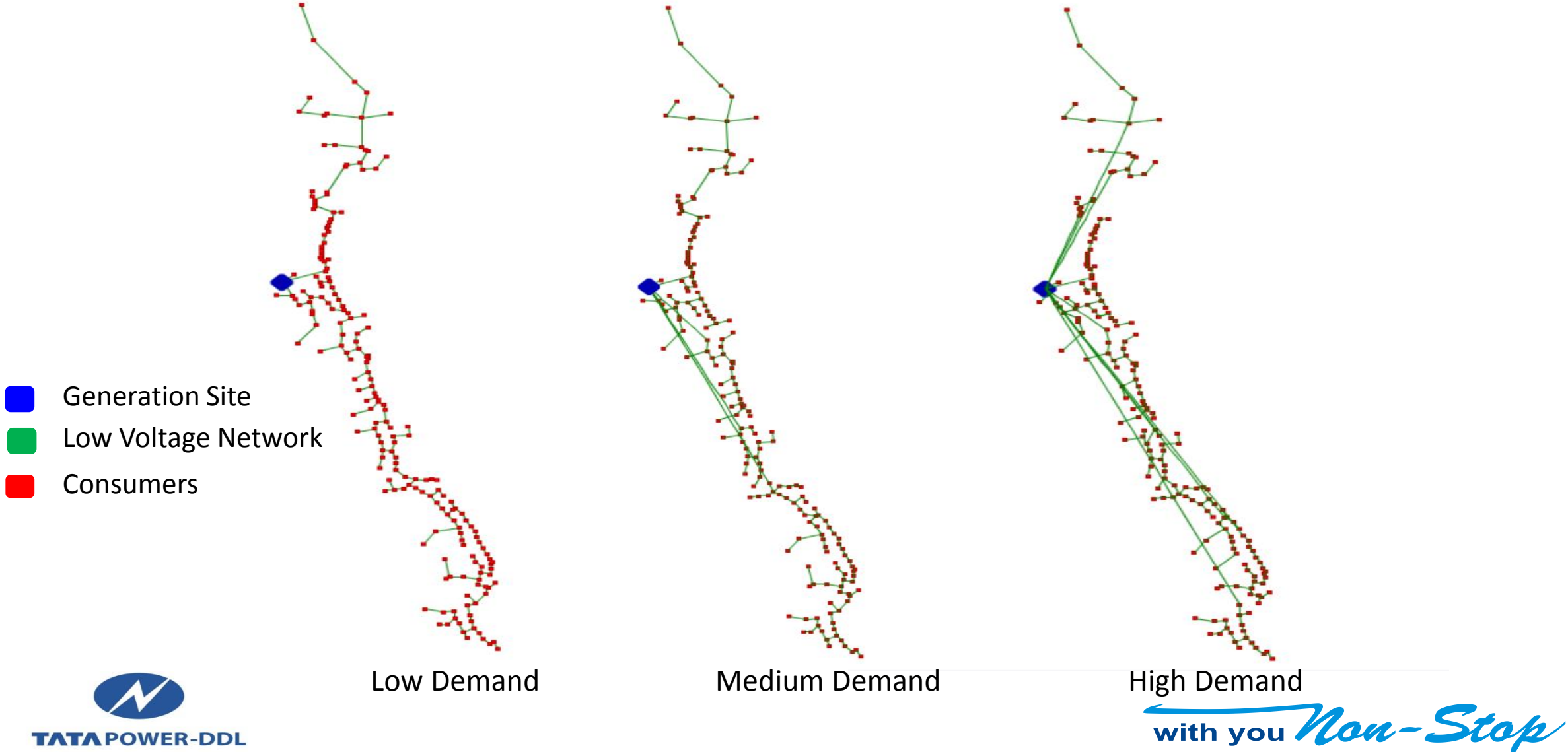
Data Analytics

Bihar Solar Micro-Grid Project

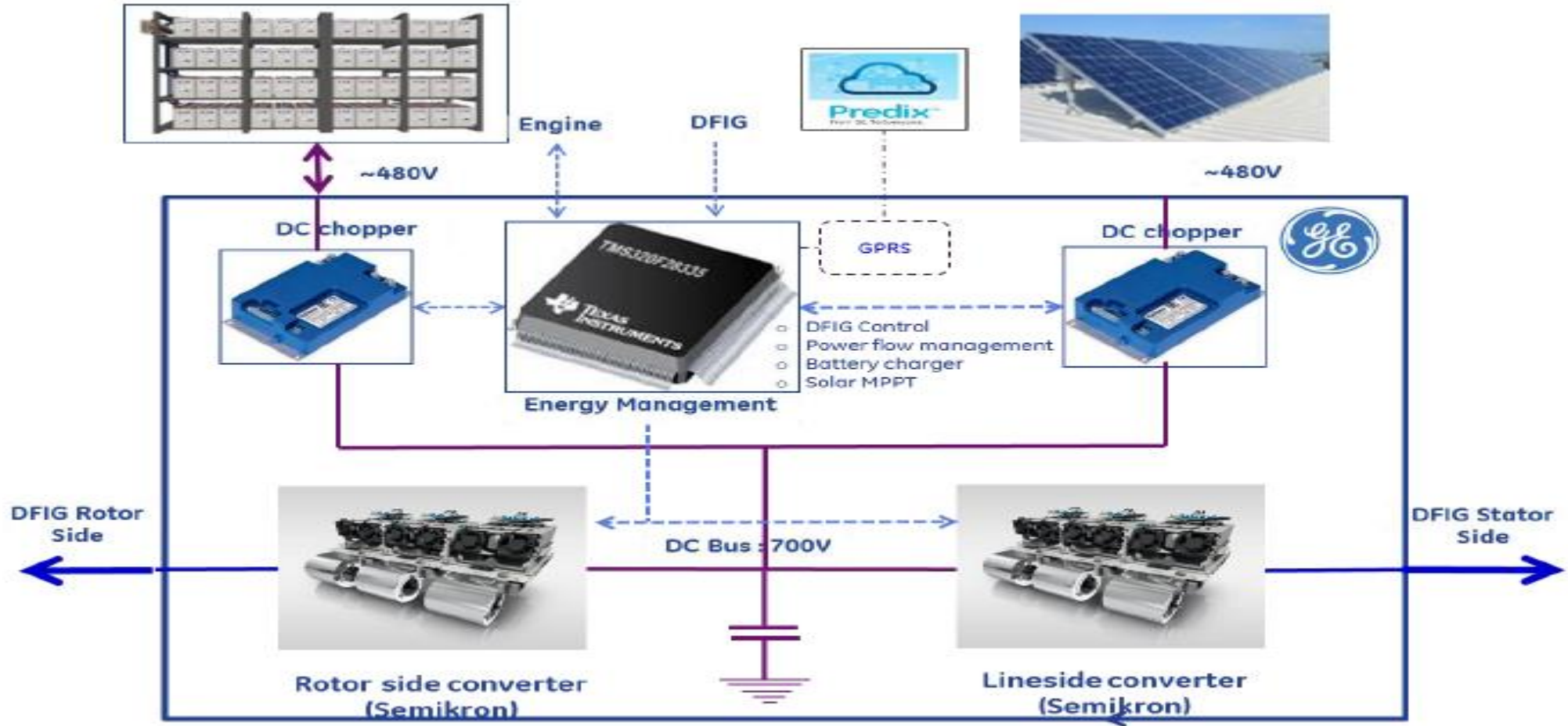
Description	Site 1- Tayabpur	Site 2- Behloipur
Geography	Ward No. 9 is un-electrified but adjoining ward are electrified	Island is completely un-electrified and learnt that no plan of electrification through Grid
No. of Hutments	190	225
Estimated No. of Domestic Hutments, gets supply from 5 PM to 11 PM	180	200
Estimated No. of Commercial* Hutments, gets supply from 9 AM to 5 PM	10	25
Capacity of Solar Plant for Installation	15 KWp (extendable upto 25 KWp)	15 KWp (extendable upto 30KWp)
Diesel Genset for Emergency	10 KVA	10 KVA

- TPDDL in partnership with Massachusetts Institute of Technology, General Electric and Tata Trust
- Solar Micro-Grid with a Decision Support Tool & Integrated Energy Management System
- Developing a model affordable, sustainable with universal applicability.

Sensitivity of the Network Layout to the Demand Level



Integrated Energy Management System



Solar Diesel Hybrid System adopted for Micro-Grid



Thank You